



Chartered  
Insurance  
Institute  
Standards. Professionalism. Trust.

Best Practice Series: Committed to  
advancement through training

# Thai RE

## Servicing Thailand's insurance industry needs through professionalisation

Thai Reinsurance PCL - or "Thai Re" - was established in Thailand 40 years ago. As the country's first professional licensed reinsurer, it was well-supported by the national insurance sector. Thai Re has gone on to establish itself as an industry leader: not only in the provision of reinsurance capacity, but also in the supply of services to the insurance market.

This positive reputation and prominence puts Thai Re in a strong position to provide both training and support to professionals in today's Thai insurance market.

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### Comprehensive, international training

As a subsidiary of Thai Re, Thai Re Services provides dedicated educational resources to aspiring candidates: and it is through this that its business has built a productive partnership with the CII. These include face-to-face tutoring of courses for seven of the CII's general insurance subjects, three of its certificate subjects and four further diploma subjects. Training is provided by both Thai and British tutors.

In addition, Thai Re Services manages a focused examinations facility, which supervises and administrates all the activities associated with CII membership, enrolment, study and exam entry.

Although the total number of CII members in Thailand is still relatively small, 20% are Associates or Fellows of Thai Re. There is an active group of professionals promoting the CII and its benefits within the industry and to improve awareness and nurture greater engagement. Ultimately, the ambition is to increase the number of CII-qualified insurance personnel in Thailand.

Thai Re's relationship with the CII has been productive and positive. Everyone is proud of what we've achieved together and are planning together for future growth.

### Leading by example

Without question, CII qualifications enhance the careers of those who obtain them. That has been the experience within Thai Re, and it is our intention to continue providing the framework for these candidates to enhance their skills and knowledge with CII's internationally recognised qualifications. CII members will continue to be able to drive personal development and maintain their professional standing by adhering to a valuable Code of Ethics and accessing a wide range of learning services, as well as using their denominations.



“Our Thai Re partnership is a great example of how the CII can add demonstrable value in international markets and help to raise professional standards. We recognise that sometimes individuals

value face-to-face training to support their studies, which is why we value collaborating with local training companies who can offer further revision and learning support.”

**Helen Roberts**  
**CII Regional Manager**  
**Asia Pacific**



“I joined the CII more than 50 years ago, and am still actively involved today.

Had I not taken its exams and subsequently gained my ACII back when I was

22 years old, my career would not have taken off in the way it did and I would not have achieved as much, or as quickly. For example, my first job overseas required an ACII accreditation: without it, I would not have been able to obtain a work permit. Professional qualifications were key to demonstrating job proficiency, so the CII played an essential role in enabling me to prove myself to prospective employers and take advantage of opportunities. Today, I provide face-to-face training for CII students in Thailand, working directly with Thai Re Services and ensuring the CII's reputation and value to the insurance sector continues to flourish.”

**John S Davidson**  
**ACII, Chartered Insurer**